

2-Minute Tips to Manage Up and Influence Leaders

GoSkills online course syllabus

Skill level

Beginner

Lessons

12

Pre-requisites

No prior experience needed

Video duration

20m

Estimated study time

20m 33s

Instructor

Jacob Warwick

Introduction

- 1** **Build influence without a title**
Influence isn't about authority—it's about strategy.

Build Instant Credibility with Leaders

- 2** **Speak the language of executives**
Executives think in outcomes, not tasks.
- 3** **Handle tough feedback with confidence**
Feedback can make or break your career trajectory.
- 4** **Highlight your work without bragging**
Hard work doesn't speak for itself—you have to position it strategically.
- 5** **Turn leaders into your advocates**
Sponsorship is more powerful than mentorship.

Influence Leaders Without Overstepping

- 6** **Get leaders to listen and engage**
The best ideas fail if they aren't heard.
- 7** **Manage up effectively without overstepping**
You want to be proactive—not pushy.

Communicate Like a Leader

8 Communicate confidently in any situation
Hesitation kills influence.

9 Demonstrate executive presence in virtual meetings
Remote work has changed leadership dynamics.

Navigate Office Politics and Power Structures

10 Read the room and identify key players
Success isn't just about what you know—it's about who you understand.

11 Push back on leadership without burning bridges
Disagreeing with leadership is tricky—but necessary.

Conclusion

12 Position yourself as a trusted leader
Thanks for watching!

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