

# Decision Making Strategies for Leaders

GoSkills online course syllabus

**Skill level**

Beginner

**Lessons**

16

**Accredited by**

Verified by GoSkills

**Pre-requisites**

No prior experience needed

**Video duration**

55m

**Instructor**

Gleb Tsipursky

## Introduction

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### 1 Decision making revealed

Use decision-making science to avoid common leadership decision-making blunders and make the wisest and most profitable decisions.

## How Do You Make Decisions?

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### 2 Your gut or your head?

You must have heard many times that you should trust your gut and follow your intuitions in making a decision.

### 3 Your brain on decision making

Mastering effective decision-making requires you to apply insights into how your brain makes decisions.

### 4 When your gut may be right

Is your gut ever reliable in making a decision?

### 5 Dangerous judgment errors

Your brain makes over 100 dangerous judgment errors that you need to address to make the best decisions.

## Judgment Errors for Leaders

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### 6 Overconfidence bias

You need to overcome the overconfidence bias, the tendency of leaders to be too confident in their decisions.

### 7 Planning fallacy

The planning fallacy occurs when leaders attempt to make excessively optimistic plans and not shift them quickly enough when the situation changes.

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### Confirmation bias

Confirmation bias is when you might seek out information that confirms your beliefs and ignores information that doesn't.

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### Loss aversion

Loss aversion happens when leaders tend to make unprofitable decisions by prioritizing avoiding losses over acquiring gains.

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### Illusion of transparency

The illusion of transparency happens when a leader is too optimistic about their communications effectiveness.

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### Empathy gap

The empathy gap occurs when you underestimate the impact of your emotions and the emotions of others.

## Techniques from Fortune 500 Leaders

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### Quick decision making

You need to make many decisions quickly at a "good enough" level to succeed as a leader.

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### Major decision making

As a leader, you'll be faced with making a major decision more often than the rest of your team.

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### Preventing failure in implementing decisions

Even if you made the best possible decision, it won't matter if you can't operationalize your decision successfully.

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### Future-proofing your strategy

You'll want to decide the right strategy to protect yourself and your team from dangerous threats or missed opportunities.

## Conclusion

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### Decision making mastery

Thanks for watching this course!

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